

**Specification of Competency Standards for the Logistics Industry**  
**Unit of Competency**

1. Title	Formulate ship charter-out plan
2. Code	LOGGOM507A
3. Range	This unit of competency is applicable to shipping companies, charterers and related sea freight operators. Practitioners should be capable to a formulate ship charter-out plan in accordance with the corporate needs and ship chartering market situation.
4. Level	5
5. Credit	6 ( for reference only )
6. Competency	<p align="center"><u>Performance Requirements</u></p> <p>6.1 Knowledge of supply-demand relationship in the ship chartering market</p> <ul style="list-style-type: none"> <li>◆ Master the performance of the ships owned by the company comparing to those owned by other shipping companies, including transport capacity, seaworthiness, ship’s age, etc.</li> <li>◆ Master the bargaining power of the ships owned by the company</li> <li>◆ Master the market information on ship chartering, including: charter hire and freight trends, supply and demand of different ships and operating mode of chartered ships</li> <li>◆ Understand the overall freight and shipping market situation and trends</li> <li>◆ Understand the operating mode of the company</li> <li>◆ Master the information on sources, types and quantity of goods, and shipping service demand</li> <li>◆ Understand the bargaining power of the company, background and requirements of agents</li> </ul>

	<ul style="list-style-type: none"> <li>◆ Understand different chartering plans and contract terms</li> <li>◆ Understand the business operation, service and charging criteria of the ship brokers</li> </ul> <p>6.2 Formulate ship charter-out plan</p> <ul style="list-style-type: none"> <li>◆ Master the source of market information, including distinguishing the authenticity of the information, liaising with relevant parties and distinguishing probing information from concrete information</li> <li>◆ Compare the advantages and disadvantages of charter-out or not</li> <li>◆ compare the advantages and disadvantages of time charter, voyage charter, bare-boat charter , and other chartering plans</li> <li>◆ Calculate income and expenses of charter-out</li> <li>◆ Analyze risks</li> <li>◆ Formulate short-, mid- and long-term operation plans</li> <li>◆ Fix charter-out through the broking department or ship broker in the company</li> </ul>
7. Assessment Criteria	<p>The integrated outcome requirements of this unit of competency is:</p> <p>(i) Capable to plan the blueprint of operation and achieve reasonable profits when formulating charter-out plan for the company.</p>
8. Remarks	