

**Specification of Competency Standards for the Logistics Industry**  
**Unit of Competency**

1. Title	Formulate ship charter-in plan
2. Code	LOGGOM506A
3. Range	This unit of competency is applicable to shipping companies, charterers and related sea freight operators. Practitioners should be capable to a formulate ship charter-in plan in accordance with the corporate needs and ship chartering market situation.
4. Level	5
5. Credit	6 ( for reference only )
6. Competency	<p align="center"><u>Performance Requirements</u></p> <p>6.1 Knowledge of supply-demand relationship in the ship chartering market</p> <ul style="list-style-type: none"> <li>◆ Master market information on ship chartering, including rental and freight trends, supply and demand of different ships and operating mode of chartered ships</li> <li>◆ Understand the overall freight and shipping market situations and trends</li> <li>◆ Understand the operating mode of the company</li> <li>◆ Master the information on sources, types and quantity of goods, geographic environment and shipping service demand</li> <li>◆ Understand the bargaining power of the company</li> <li>◆ Understand different chartering plans and contract terms</li> <li>◆ Understand the business operation, service and charging criteria of ship brokers</li> </ul>

	<p>6.2 Formulate ship charter-in plan</p> <ul style="list-style-type: none"> <li>◆ Master the source of market information, including distinguishing the authenticity of the information and distinguishing probing information from concrete information</li> <li>◆ Shipper – compare the advantages, disadvantages and reliability of charterparty and freight contract</li> <li>◆ Shipping company – compare the advantages and disadvantages of charter-in or not</li> <li>◆ Compare the advantages and disadvantages of as well as demands for time charter, voyage charter, bare-boat charter , and other chartering plans</li> <li>◆ Calculate the income and expenses of charter-in , including the extension and detention fees and fees caused by slow navigation</li> <li>◆ Analyze risks</li> <li>◆ Formulate short-, mid- and long-term operation plans</li> <li>◆ Fix charter-in through the agent department or ship broker in the company</li> </ul>
7. Assessment Criteria	<p>The integrated outcome requirements of this unit of competency is:</p> <p>(i) Capable to plan the blueprint of operation and achieve reasonable profits when formulating the charter-in plan for the company.</p>
8. Remarks	