

Unit of Competency

Functional Area: Sales and Merchandising

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| Title | Select import facilities and services |
| Code | 105260L4 |
| Range | This unit of competency is applicable to practitioners in the import and export industry. It involves the evaluation and selection of appropriate import facilities and services in import trade. |
| Level | 4 |
| Credit | 3 (for reference only) |
| Competency | <p>Performance Requirement</p> <ol style="list-style-type: none"> 1. Possess knowledge of import facilities and services <ul style="list-style-type: none"> • Identify import facilities and services, e.g., Loan against imports (LAI), Trust receipt facilities (T/R), shipping guarantee, and overdraft facilities • Examine the usefulness of import facilities and services in international trade 2.1. Evaluate import facilities and services <ul style="list-style-type: none"> • Collect relevant data from customers and financial institutions related to import facilities and services • Identify changes in business operating environment, and customer requirements in import trade • Evaluate the effectiveness of current import facilities and services 2.2. Select import facilities and services <ul style="list-style-type: none"> • Identify the company goals of using import facilities and services • Examine the extent to which the company goals are being met by using import facilities/services • Select appropriate import facilities and services 3. Use import facilities and services efficiently <ul style="list-style-type: none"> • Compare the consumption of resources (e.g., money, manpower, and time) with benefits from using the selected import facilities/services • Evaluate the efficiency of using the selected import facilities/services • Provide recommendation on selecting and handling import facilities/services • Establish procedures to handle import facilities and services |
| Assessment Criteria | <p>The integrated outcome requirements of this unit of competency are:</p> <ul style="list-style-type: none"> • Capable of collecting information and evaluating import facilities • Capable of analysing data for selecting appropriate import facilities and services |
| Remark | |