

**Information and Communications Technology Industry Training Advisory Committee  
Software Products and Software Services (SW) branch  
Unit of Competencies**

1. Title	Establish a business case for an IT investment	
2. Code	ITSWG617A	
3. Range	Establish a business case for an IT investment for the organization including the assessment criteria [Generic Skills – Financial Management]	
4. Level	6	
5. Credit	11	
6. Competency	<p>6.1 Have good mastery on basic investment concepts</p> <p>6.2 Establish business cases</p> <p>6.3 Develop assessment criteria</p>	<p><u>Performance Requirement</u></p> <p>Be able to</p> <ul style="list-style-type: none"> <li>▪ comprehend qualitative finance and investment concepts</li> <li>▪ master basic quantitative finance techniques and ratios</li> </ul> <p>Be able to</p> <ul style="list-style-type: none"> <li>▪ identify the development as either an infrastructure groundwork or application development</li> <li>▪ understand the importance / benefits of IT development toward organizational objectives</li> <li>▪ develop the storyline for the business case</li> </ul> <p>Be able to</p> <ul style="list-style-type: none"> <li>▪ list the qualitative benefits to the organization</li> <li>▪ quantify the benefits wherever possible</li> <li>▪ establish baseline ratios for assessment</li> </ul>
7. Assessment Criteria	The integrated outcome requirements of this UoCs are the abilities to: (i) establish the business case for the software/system development; and (ii) develop assessment criteria and their baselines.	
Remark		