Information and Communications Technology Industry Training Advisory Committee
Software Products and Software Services (SW) branch
Unit of Competencies

1. Title	Forecast and monitor business performance
2. Code	ITSWGS607A
3. Range	Forecast and monitor business performance for the sustainability of an organization [Generic Skills – Business Acumen]
4. Level	6
5. Credit	4
6. Competency	<table><tr><td></td><td>Performance Requirement</td></tr><tr><td>6.1 Understand business performance reports and analytics</td><td>Be able to comprehend the business performance reports and analytics to query and analyse the existing business performance metrics and conditions</td></tr><tr><td>6.2 Define the key performance indicators</td><td>Be able to define the key performance indicators of the organization such as profits/loss, market share, and business growth metrics</td></tr><tr><td>6.3 Forecast the business performance</td><td>Be able to predict, project and forecast the business performance using statistical models by existing business performance metrics</td></tr><tr><td>6.4 Monitor the business performance</td><td>Be able to monitor the business performance in comparison with organization's guided or budgetary performance metric</td></tr></table>
7. Assessment Criteria	The integrated outcome requirements of this UoCs are the abilities to forecast and monitor the business performance of an organisation in accordance with the corporate governance and compliance policies.
Remark	