Specification of Competency Standards
for the Fashion Industry
Unit of Competency

Functional Area - Merchandising & Material Procurement

Title	Control merchandising process
Code	110222L4
Range	Control the merchandising process for fashion products. This applies to individuals who are required to manage and ensure the merchandising process meet its goals.
Level	4
Credit	3
Competency	Performance Requirements 1. Knowledge in the subject area Be able to • examine the goals that a merchandising process aims to achieve • state the structure of relationships in a merchandising process • describe the control points in a merchandising process • employ a range of skills in controlling process parameters (e.g. resources) in accordance with requirements set in the plan 2. Application and process Be able to • identify and confirm requirements, timelines and budget • allocate resources in accordance with the merchandising plan • identify and recommend appropriate personnel for management selection • execute the merchandising schedule and monitor its progress • monitor costs and identify budget implications of any process changes • propose revisions to the plan or budget in response to any variances or unforeseen issues in the process • communicate with related parties (e.g. meetings) to ensure efficiency, revisions agreed or problems solved in the process • collect information of process outcomes (e.g. product quality, delivery time) against specifications or requirements 3. Exhibit professionalism Be able to • recognise the importance of communication and liaise with all parties involved in the process • ensure the outcomes of the merchandising process meet the requirements of the given timeline and budget • make prompt responses to the issues arose in the merchandising process
Assessment Criteria	The integrated outcome requirements of this UoC are the abilities to accomplish: • Design of a progress report to track the progress of the merchandising process for fashion products.
Remark	