1. Title	Techniques in preparing engineering contracts
2. Code	EMPDPM402A
3. Range	Prepare engineering contracts according to tender drawings and documents, bills of quantities, estimated materials, manpower and profits.
4. Level	4
5. Credits	4
6. Competency	Performance Requirements
	 Know about tender documents Understand details of standard tender documents and drawings Understand the contract terms such as: Project schedule Payment method Tender procedures Tender specifications Submit counter-proposals with respect to the tender documents Negotiate with customers and modify content of tenders Draw up bills of quantities estimated Negotiate with suppliers on prices of materials and transport Estimate labour costs Consider the marginal profits and set a reasonable tender price
7. Assessment Criteria	The integrated outcome requirements of this unit of competency are: (i) Capable to master the tender documents and submit counter-proposals to customers; and (ii) Capable to set the contract sum according to costing of project.
8. Remarks	The credit value of this unit of competency is set on the presumption that the person already possesses basic knowledge of quantity surveying.