

1. Title	Follow the tender bidding strategy of the organization to make engineering project quotations
2. Code	EMELPM502A
3. Range	Applicable to project management of electrical works. Master tender bidding strategy of the organization to make engineering project quotations.
4. Level	5
5. Credit	6
6. Competency	<p style="text-align: center;"><u>Performance Requirements</u></p> <p>6.1 Understand main details of client's tender, tender bidding strategy and materials of the market</p> <ul style="list-style-type: none"> <li>◆ Understand the main details of client's tender and tender bidding strategy, including: strengths and weaknesses of the organization in this tender project, omissions and errors in tender specifications , competitors' strengths and weaknesses, etc.</li> <li>◆ Master general relevant information such as the market prices of materials and equipment, human resources market supply situation, internal return analysis, etc. in the absence of complete information; analyze and consolidate individual risk analysis results</li> </ul> <p>6.2 Analyze potential risks faced by the project and follow the tender bidding strategy of the organization to make engineering project quotations</p> <ul style="list-style-type: none"> <li>◆ Analyze and consolidate data of individual risks faced by the project according to materials and situations of the market</li> <li>◆ Follow tender bidding strategy of the organization to make engineering project quotations according to the consolidated risk analysis results for the tender specifications</li> </ul>
7. Assessment Criteria	<p>The integrated outcome requirements of this unit of competency are:</p> <p>(i) Capable to master the details of client's tender specifications;</p> <p>(ii) Capable to master the risks faced by the project; and</p> <p>(iii) Capable to follow the tender bidding strategy of the organization and risk analysis results to make engineering project quotations.</p>
8. Remarks	