

**Specification of Competency Standards**  
**for the Elderly Care Service Industry**  
**Unit of Competency**

Functional Area - Common

Title	Develop the Procurement Strategies for Gerontechnology
Code	110954L5
Range	This Unit of Competency is applicable to practitioners who are responsible for the procurement of gerontechnology in the elderly care service industry. The application requires the demonstration of in-depth expertise or theoretical knowledge in a range of technical, professional or managerial working environments, and its execution requires careful thinking, critical analysis and decision-making skills. Practitioners should be able to develop procurement strategies according to the organization's developmental direction, available resources and service development to meet the organization's goals on the application of gerontechnology.
Level	5
Credit	6 (For Reference Only)
Competency	<p>Performance Requirements</p> <p>1. Relevant knowledge on procurement strategies for gerontechnology</p> <ul style="list-style-type: none"> <li>• Understand the organization's development and application strategies for gerontechnology</li> <li>• Understand the importance of procuring gerontechnology to meet the organization's operation and development strategies</li> <li>• Understand the specifications, sales regulations, supplier information, etc., of related gerontechnology</li> <li>• Understand the resources that the organization can provide and the tolerable risks</li> <li>• Understand the available funding sources that the organization can apply for, current funding and previously approved projects, funding target groups and application methods, such as: <ul style="list-style-type: none"> <li>○ Innovation and Technology Fund for Application in Elderly and Rehabilitation Care by the Social Welfare Department</li> <li>○ Subsidy service budget of equipment purchased for the new operations</li> <li>○ Social Welfare Department Lotteries Fund</li> <li>○ Donors/other funds, etc.</li> </ul> </li> <li>• Understand the skills of writing procurement proposals</li> </ul> <p>2. Develop the procurement strategies for gerontechnology</p> <ul style="list-style-type: none"> <li>• Determine the organization's needs for gerontechnology, according to the development of gerontechnology and the organization's development, such as: <ul style="list-style-type: none"> <li>○ The organization's service improvement and development</li> <li>○ The needs of the operation and its service users</li> <li>○ The goal of the application of gerontechnology</li> <li>○ New purchase, additional purchase or replacement of old equipment, etc.</li> </ul> </li> <li>• Organize the relevant information and decide on the gerontechnology products that the organization needs to purchase, such as: <ul style="list-style-type: none"> <li>○ Type</li> <li>○ Specification</li> <li>○ Quantity</li> <li>○ Market price</li> <li>○ Space at the storage location, peripheral equipment, etc.</li> <li>○ Maintenance, training and other expenses</li> <li>○ Procurement model, etc.</li> </ul> </li> <li>• Review the organization's existing resources and recommend the senior to increase the funding on gerontechnology and relevant strategies, such as:</li> </ul>

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	<ul style="list-style-type: none"> <li>○ Draft the funding source for purchasing equipment</li> <li>○ Organize the funding projects that the organization can apply</li> <li>○ Compose plans according to individual funding application requirements in obtaining funds, etc.</li> <li>● Develop appropriate procurement systems and procedures, and adjust the procurement strategy according to the procurement effectiveness and the organization's needs</li> </ul> <p>3. Exhibit professionalism</p> <ul style="list-style-type: none"> <li>● Ensure that the development and interests of the organization correspond to the development and interests of the organization when developing procurement strategies for gerontechnology</li> <li>● Develop procurement strategies to meet the organization's goals on the application of gerontechnology</li> </ul>
Assessment Criteria	<p>The integrated outcome requirements of this Unit of Competency are:</p> <ul style="list-style-type: none"> <li>● Able to develop effective gerontechnology procurement strategies to meet the organization's needs for the application of gerontechnology, to support the organization's development; and</li> <li>● Able to review the effectiveness of purchasing gerontechnology and adjust the procurement strategy as needed.</li> </ul>
Remark	