

1. Title	Apply general commercial regulations	
2. Code	BEZZOM206A	
3. Range	Understand general commercial regulations of Hong Kong and apply them in daily working environment of industry-related workplaces to gain customers' trust and protect company's benefits.	
4. Level	2	
5. Credit	6 (for reference only)	
6. Competency	<p style="text-align: center;"><u>Performance Requirements</u></p> <p>6.1 Knowledge on general commercial regulations</p> <ul style="list-style-type: none"> <li>◆ Know about general regulations of Hong Kong on making product sales and service contracts, such as: <ul style="list-style-type: none"> <li>• The Sale of Goods Ordinance</li> <li>• Control of Exemption Clauses Ordinance</li> <li>• Supply of Services (Implied Terms) Ordinance</li> <li>• Unconscionable Contracts Ordinance</li> </ul> </li> <li>◆ Know about regulations of Hong Kong relevant to promoting and marketing products and services, such as: <ul style="list-style-type: none"> <li>• Trade Descriptions Ordinance</li> <li>• Consumer Goods Safety Ordinance</li> <li>• Pyramid Selling Prohibition Ordinance</li> </ul> </li> <li>◆ Know about regulations on basic business operation e.g. the Business Registration Ordinance</li> <li>◆ Know about the provisions of the Code of Practice for the Beauty Industry</li> </ul> <p>6.2 Apply general commercial regulations</p> <ul style="list-style-type: none"> <li>◆ Comply with the provisions of relevant ordinances and the code of practice when selling products and signing service contracts with customers, including: <ul style="list-style-type: none"> <li>• Stating the date and period of contract</li> <li>• Stating product and service details</li> <li>• Stating charges details</li> <li>• Stating the handling and arrangement for non-compliance of contract</li> <li>• Rights and obligations of both sides</li> </ul> </li> <li>◆ Comply with the relevant legal requirements when promoting and selling products and services, including: <ul style="list-style-type: none"> <li>• Stating correctly and clearly the effects, characteristics and prices of the service or product</li> <li>• Not misleading consumers</li> <li>• not baiting or forcing consumers to buy</li> <li>• Complying with the safety standards of service or product</li> </ul> </li> <li>◆ Comply with relevant requirements of the Business Registration Ordinance during routine operation</li> </ul>	

7. Assessment Criteria	<p>The integrated outcome requirements of this unit of competency are:</p> <ul style="list-style-type: none"><li data-bbox="386 264 1476 344">(i) Capable to know about relevant regulations on product sales and promotion and making contracts; and</li><li data-bbox="386 362 1476 479">(ii) Capable to comply with relevant regulations during routine beauty business operation when promoting and selling beauty products and services so as to establish good image for the organization and enhance customers' confidence.</li></ul>
8. Remarks	