

1. Title	Implement sales support
2. Code	BEZZMS304A
3. Range	Implement beauty sales support at beauty-related workplaces to help complete transactions.
4. Level	3
5. Credit	6 (for reference only)
6. Competency	<p style="text-align: center;"><u>Performance Requirements</u></p> <p>6.1 Knowledge of selling beauty products / services</p> <ul style="list-style-type: none"> ◆ Understand the beauty product / service market in general <ul style="list-style-type: none"> • Market price and demand of different types of beauty products and services • Source of supply of beauty products • Legal requirements on beauty products / services ◆ Understand the sales system and procedures for beauty products / services <p>6.2 Implement beauty product / service sales support</p> <ul style="list-style-type: none"> ◆ Order and sell beauty products ◆ Prepare order and sales documents ◆ Prepare payment vouchers ◆ Liaise for product delivery ◆ Provide beauty products and consultation service ◆ Provide after-sales service
7. Assessment Criteria	<p>The integrated outcome requirement of this unit of competency is:</p> <p>(i) Capable to implement sales support according to corporate guidelines to help complete the transactions and provide after-sales service.</p>
8. Remarks	