Specification	of Competency Standards for the Private Banking July 2015
Investment Platform > Product Development and Launching	
Title	Establish policies and procedures for product development
Code	106803L6
Range	Formulating bank-wide policies and standard procedures on product development. This applies to the development of different kinds of products and for different segments of clients.
Level	6
Credit	5 (for reference only)
Competency	Performance Requirements  1. Demonstrate specialized understanding in product development Be able to:  • Demonstrate comprehensive and specialized knowledge in product development • Establish the end to end product development roadmap with key milestones and checkpoints  2. Assess product development needs Be able to:  • Review the product proposal and evaluate the features / functions of the proposed products against customers' needs  • Conduct market research to identify unmet needs in the market to ensure there is adequate demand for the proposed products  • Review the cost and benefits analysis and financial projections of the product in order to determine the "go or no go" decision  • Identify the critical key issue to support / decline product development (e.g. market demand, budget, risks)  3. Develop procedures in products developments Be able to:  • Develop and align product development procedure (including approval policies) with the operational procedure of the bank  • Conduct detailed risk assessment according to the guidelines provided by the risk management unit of the bank to identify potential risk exposure and impacts if assumptions of business models fail  • Develop policies and criteria in prioritizing different product development projects  • Execute the approval polices and guidelines for product development  • Conduct regular review on product development policies and keep updated with relevant

• Formulation of product development policies and procedures to ensure the quality of products developed. These should be based on critical evaluation of customers' needs, business and

operational requirements of the bank and market potential of the new products, etc.

regulatory requirements on bank's products

The integral outcome requirements of this UoC are:

Assessment

Criteria

Remark