Title	Evaluate and approve loan facility
Code	106621L6
Range	Making the final decision on loan applications (decline, approve or approve with conditions). This applies to different kinds of financing solutions available for private banking clients and their businesses.
Level	6
Credit	5 (for reference only)

Competency	Performance Requirements
	1. Demonstrate specialized knowledge in credit management
	    Be able to:
	• Evaluate the theories and concepts related to credit management in order to assess the eligibility of loan applications
	• Evaluate and compare the features of different financing solutions offered by the bank in order to judge their suitability against client's needs
	2. Evaluate risk assessments results of loan applications
	    Be able to:
	• Conduct comprehensive evaluation on the financial status of clients in order to interpret the results of risks assessments and identify areas which warrant further clarification
	• Analyze relevant information to project a view on the estimation of repayment ability and default probability of clients
	• Review the collateral valuation report and take the results into consideration when making decision on approval
	3. Determine approval or rejection of loan application
	    Be able to:
	• Calculate, assess and ensure the bank's return is proportional to the risks and security taken
	• Recommend the loan approval or rejection decision according to bank's lending criteria and provide justification
	• Review draft agreements and modify the terms and conditions (e.g. loan term, interest rate, repayment schedule, etc.) if necessary

Assessment Criteria	The integral outcome requirements of this UoC are: • Decision on the loan approval or rejection which specify the rationale, terms and conditions on the approved loan. These should be supported by comprehensive analysis on the financial status, repayment abilities of clients, estimated risks and return to the bank.
Remark	