Specification of Competency Standards for the Banking Industry Unit of Competency

Functional Area - 7. Product Development and Brand Marketing (Key Function – 7.3 Product Development)

Range Designing architecture of a specific new product based on the bank's product strategies. This applies to the design of new product of any kind for different customer segments. Level 5 Credit 4 (For Reference Only) Competency Performance Requirements 1. Knowledge in the Subject Area Be able to: • Understand the bank's product development strategies and apply it to analyse the positioning and product strategies of the bank and outline their effects on designing the specific products; • Possess specialized knowledge in product design to structure product architecture with an aim to maximize returns and minimize risks. 2. Applications Be able to: • Construct new product definitions by writing detail descriptions about the developed products; • Review the content and mix of existing product portfolio when designing product criteria and features so as to balance the breadth and depth of product offerings; • Review the content and mix of existing product policies / procedures / ceilings / tier rates in collaboratio with relevant business and operation units; • Liaise with relevant parties internally and externally to prepare required documents in order to obtain approvals on the product design before development. 3. Professional Behaviour and Attitude Be able to: • Conduct final review before launching to ensure packaging and configuration of ready-to-launch products are compiled to product desi	Title	Structure product architecture
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