Specification of Competency Standards
for the Banking Industry
Unit of Competency

Functional Area - 3. General Enterprise Banking Credit Management
(Key Function – 3.5 Credit Systems and Maintenance)

Title	Identify gaps in existing credit management systems and make recommendations for improvement
Code	109282L5
Range	Maintenance of credit systems for supporting smooth operation of the bank's business. This applies to the entire credit management systems covering different credit processes.
Level	5
Credit	4 （For Reference Only）
Competency	Performance Requirements 1. Knowledge in the Subject Area Be able to: • Possess knowledge in credit management and apply it to review the performance metrics to analyse the performance of credit business and evaluate the effectiveness of credit strategies of the bank; • Understand the bank's existing credit management systems and apply the knowledge to review the bank's credit risks level and recognize its trend and patterns for the purpose of identifying the causes of variations. 2. Applications Be able to: • Investigate any limit excess or unauthorized overdraft position to find out the root causes; • Identify critical and/or potential impacts on bank's operations as brought by different levels and types of credit risks; • Conduct appropriate analysis (e.g. delinquent account analysis) to evaluate the bank's vulnerability to different kinds of credit risks. 3. Professional Behaviour and Attitude Be able to: • Analyse trends in losses and fraud cases to identify gaps in credit management and investigate for the root causes; • Recommend improvement strategies for credit strategy setting based on the performance gaps identified.
Assessment Criteria	The integral outcome requirements of this UoC are: • Evaluation of existing performance of credit management by analysing relevant performance metrics, risk levels and potential root causes, etc.; • Identification of gaps in credit management and providing recommendations on improvement measure. All suggestions should be based on analysis on the effectiveness of existing credit management practices.
Remark	