

Specification of Competency Standards for the Retail Banking

Unit of Competency

Strategic Business Development and General Management > 9.1 Global Business Acumen

Title	Monitor implementation of business plan to ensure achievement of desired results
Code	107553L5
Range	Monitor implementation of a specific business plan. This applies to initiatives of regional scales or larger
Level	5
Credit	4
Competency	<p>Performance Requirements</p> <ol style="list-style-type: none"> 1. Develop measurement metric to track and monitor the progress of business plan Be able to: <ul style="list-style-type: none"> • Liaise with different units and business partners to develop quality standards and measurements of business plan performance 2. Monitor the implementation process Be able to: <ul style="list-style-type: none"> • Oversee the deployment of resources effectively to ensure delivery of the targeted business results • Oversee the development and execution of comprehensive marketing strategies, including sales and presentation materials, marketing communication, road shows, and industry conferences • Identify any critical delay or discrepancy to relevant parties in a prompt manner 3. Develop measures to facilitate implementation process Be able to: <ul style="list-style-type: none"> • Drive decisions and actions that accelerate long term goal attainment and implement the approved business plan thoroughly • Assist project management teams in setting priorities on outstanding issues, coordinate and organise project-related tasks to fulfil the goals of strategic business initiatives • Administer and review legal contracts and act as contact point with Corporate Legal Counsels / Company Secretary regarding planned business strategies
Assessment Criteria	<p>The integral outcome requirements of this UoC are:</p> <ul style="list-style-type: none"> • Monitoring implementation of business initiatives so that actions are executed according to the stated plan and schedule. Suitable actions are taken to facilitate the progress of the implementation plan
Remark	